

Products and Services

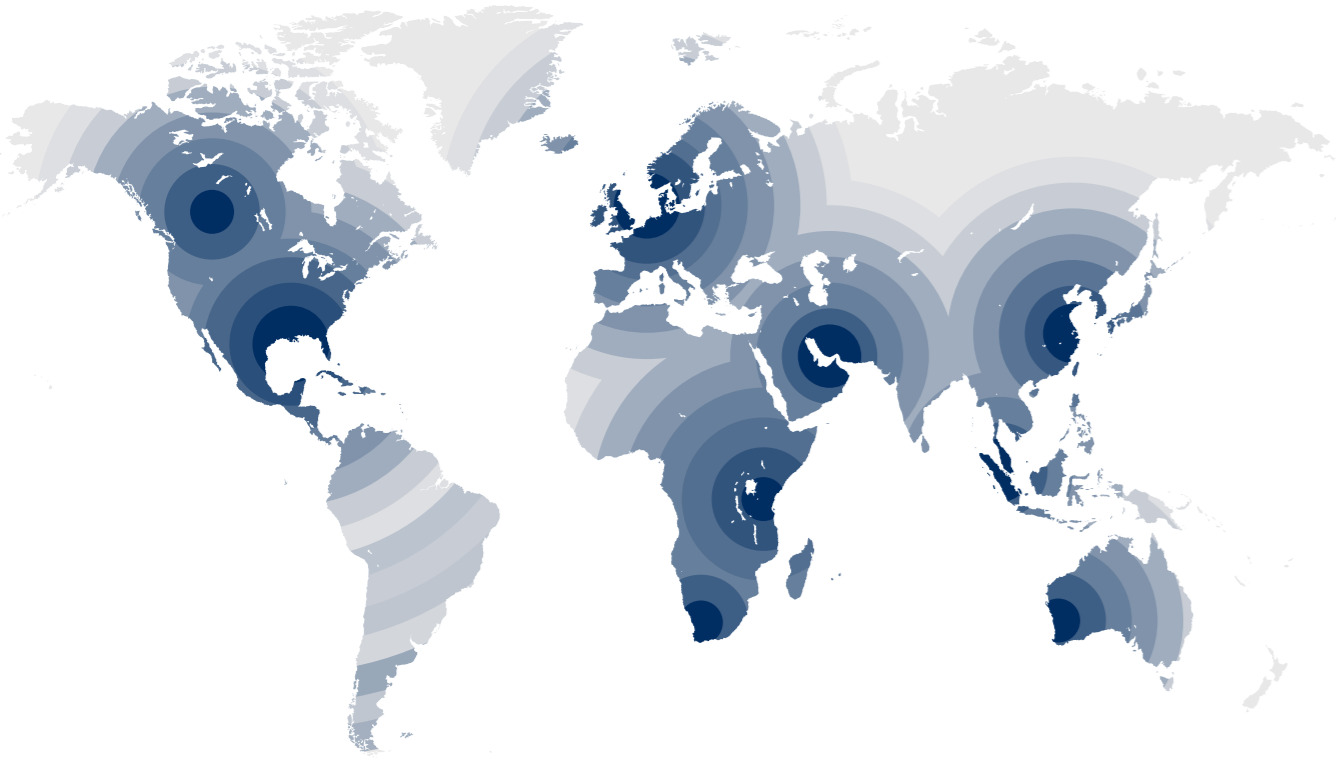
Hunting provides products and services to the world's leading national, international energy companies and oil service companies enabling the extraction of oil and gas. Manufacturing and sales locations are located in the key energy producing regions of the world.

Proprietary Technology

Hunting owns and develops proprietary patented products with a full range of applications below the wellhead including mud motors, premium connections, well perforating, logging and intervention tools.

Geographic Footprint

In strategic locations around the world Hunting owns and operates plants, properties and equipment employing people to serve its global customers with local services and products.



Global Business Units

Connection Technology	Electronics	Specialty Supply	Trenchless Products
Dearborn	Manufacturing	Subsea Technology	Well Intervention Equipment
Drilling Tools	OCTG	Titan	

Health, Safety, Environment and Quality Assurance

Hunting is committed to working safely in an environmentally responsible manner. These principles are fully integrated within our Quality Management System that defines the company's global operations.

Quality Assurance

It is essential that products and services provided by Hunting are designed and manufactured to conform to the agreed API, proprietary licensor, or other specification of the customer, meeting their needs and expectations the first time, every time.

It is the policy of Hunting that only the highest quality products and services, that meet all specification requirements, are provided to customers. Hunting operates a corporate Quality Management System covering all worldwide locations.

Health, Safety and the Environment

Hunting is committed to achieving and maintaining the highest standards of safety for its employees, customers, suppliers and the public. All Hunting business units consciously operate in a manner that includes environmental matters as an integral part of its business plan.

Hunting's aims are no accidents, no harm to people, and no damage to the environment.

The Hunting goal is **"Total Customer Satisfaction"**.

Further Information

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'Excellence in **Energy Services** for over 100 years'

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OCTG
Managed Service Provision



Mill Sources
Integrated Services
Inventory Strength
Threading Support
Field Service

OCTG - ITF-MSP-01

OCTG

Managed Service Provision

www.hunting-intl.com/octg

By combining the provision of tubulars, threaded accessories and logistics support, Hunting can provide cost effective solutions for any OCTG requirement or well programme.

In addition to casing and tubing supply, Hunting can offer proprietary connection threadforms, dopefree technology, thread storage compounds, protectors and thread sealant.



Key Principles

Using experience gained from working with operators and turnkey drilling companies over the last thirty years,

Hunting's OCTG business model has been developed around two key principles to support customers' operations; namely flexibility and responsiveness.

Mill Sources

Hunting has created a number of strategic alliances to ensure the consistent supply of quality OCTG from top tier mills worldwide. From high pressure high temperature wells to sour gas applications, Hunting can offer the complete range of sizes and grades to suit every purpose.

Integrated Services

By bringing together all tubular related services, Hunting is able to offer a seamless supply chain from planning to completion. Most traditional suppliers enter the supply chain at various points in the procurement stage and leave after supply stage, with many services subcontracted. This greatly limits the opportunities for obtaining best value.

Using their integrated services portfolio, Hunting reduces the need to subcontract OCTG services to many vendors. Owning all the cost drivers creates savings both in layered profit margins for each supplier but also through the reduced administration costs associated with managing one contract, not several.

Hunting owns the cranes, crew, forklifts, inspection staff, rig preparation and tubular cleaning bays, thread repair facility - everything for OCTG support.

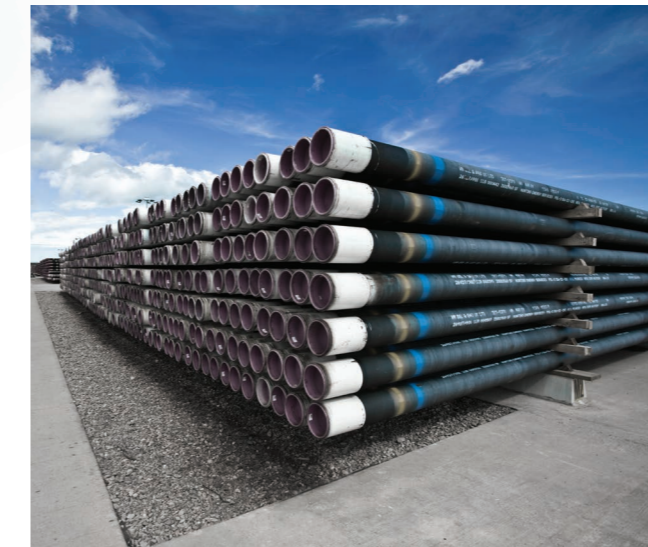


Inventory Strength

Hunting has taken the strategic decision to invest heavily to create an OCTG inventory valued at over 70 million US dollars. Including both carbon and chrome materials in plain end and threaded condition, this stockholding allows customers to draw down standard stock items for immediate dispatch.

Given standard mill leadtimes are between 4-8 months, this allows Hunting to respond quickly to changes in well design without cost penalties.

Full restocking privileges for un-used material ensures that waste such as post-project operator stocks are removed from the system, resulting in lower overall costs.



Threading Support

Hunting can provide threading support on-site at Fordoun for tubulars up to 20 inch diameter for all major threadforms, pup joint, coupling, crossover and OEM accessory manufacture and repair.

Multiple threading lines and efficient tooling systems allow for high volume production of multiple orders simultaneously and encouraging faster response times to urgent demands.

Additional threading capacity is also available from Hunting's Badentoy facility for both accessories and range 3 tubulars.

Field Service

Hunting's quality control does not end with the delivered product at the quayside – Hunting Field Service Technicians can assist with the final installation of tubulars on the wellsite, ensuring the integrity of the pipe and connection properties.

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Continued Investment

Hunting has recently completed a multi-million pound re-development of its pipe storage facility at Fordoun, Aberdeenshire, expanding its storage capacity from 20 acres to 55 acres, complete with indoor thread inspection and rig preparation facilities and permanent office building.

Using new plant and equipment, rig preparation, tallying, slinging and despatch can be undertaken by Hunting staff onto contracted or customer transport.

Rig return inspection is efficiently completed in the purpose built areas, allowing quick restocking and optimising inventory levels. For those customers with their own inventories, these can be managed in dedicated areas, facilitating periodic stock checks and maintenance operations.

Fordoun can provide every activity required to fully support customers' operations in the UK North Sea, all managed by Hunting staff, working in clean, safe and environmentally sound conditions.

All of these services are available 24 hours a day, 7 days a week on a call out basis to ensure that rig operations are supported without delay.

Value Added Service

Minimal Forecasting

- Hunting consults with user group to determine requirements, reviews stockholding and places mill manufacturing orders as appropriate
- Standard material purchased at Hunting risk and account
- Over 70 million US Dollars of carbon & chrome tubulars in stock for immediate sale

Flexibility to match programme changes

- Hunting reviews short term forecast and ensures material is available
- Hunting accommodates any changes to match well programme / material demands

Yard Services & Logistics Management

- Storage, stock rotation, deterioration monitoring, insurance
- Traceability and Documentation Services
- Out of Hours Service
- Bundling / Slinging & Rig Preparation Services
- Minimal Subcontracting - Hunting owns Cranes and Crews, Forklift Services, Inspection staff
- Provides finance for all inventory/stock

Accessory Manufacture

- Priority Access to Hunting Manufacturing Facilities
- Threading of range 3 joints, OEM equipment and accessory manufacture with all major threadforms
- Access to the Badentoy One Stop Shop for blast cleaning/ coating and specialist inspection services

Technical Support and Development

- Technical support provided for material and connection selection to match well design and performance requirements
- Development of the market leading Dopefree solution for carbon and chrome tubulars – Hunting Clear-Run® Advanced Tubular System

Offshore Field Service Provision

- 24 Hour Product Engineering Support and 24 hour On Call Service

Remnant Management

- Receipt of Rig Returns / Co-ordination of repair processes
- Return to Hunting inventory / credit of un-used material
- Performance monitoring / End of Well Reporting

Vendor Management and World Class Business Processes

- ISO9001, ISO14001, ISO18001 and API accreditation
- Industry leading Health & Safety Awards – BSC Sword of Honour
- Regular Audits / Certification Verification



'Excellence in Energy Services for over 100 years'